

GUIDANCE NOTE ON USE OF THE MODEL SERVICES CONTRACT

THIS GUIDE IS FOR INFORMATION PURPOSES ONLY AND
DOES NOT CONSTITUTE LEGAL ADVICE

INTRODUCTION TO THIS GUIDE

The Office of Government Procurement 'Model Services Contract' (the "Services Contract") provides a template contract for use in public procurement competitions for low to medium risk services. The Services Contract will be issued with and form part of the 'Model Services Request for Tenders' and certain provisions MUST be completed by the Contracting Authority **before the RFT is published**.

The Contracting Authority must complete various parts of the document in addition to the insertion or completion of Schedules **before execution of the Contract**. With the exception of the specific clauses of the Services Contract that are expressly left open to the Contracting Authority to complete, amend or delete, the Contracting Authority must not amend or delete any provisions or parts of this Services Contract without first having consulted the Office of Government Procurement (the "OGP") in writing.

As the Contracting Authority is referred to as "the Client" in the Services Contract, this term is used in these Guidance Notes, as appropriate.

The Services Contract is designed to be used within the following parameters:

1	For contracts above the EU threshold using the open procedure. This notwithstanding, the Services Contract can also be used for contracts: <ul style="list-style-type: none">- for social, health, educational and other specific services listed in Annex XIV of EU Procurement Directive 2014/24/EU ("the Procurement Directive") and having a value equal or greater to €750,000. Guidance on the obligations for social, health, educational and other specific services listed in Annex XIV of the Procurement Directive can be obtained from the OGP; and- having a value below the relevant EU thresholds.
2	For the procurement of low to medium risk services only (whether professional or generic, such as catering, janitorial, secretarial or similar). Where the services are bespoke or if the Contracting Authority has concerns with regard to any aspect relating to subject matter of the procurement, then legal or other appropriate advices should be sought.
3	The Services Contract is not suitable for use for procurements in respect of ICT, for which specific legal advices should be sought.
4	The Services Contract is drafted for use with the OGP 'Model Services Request for Tenders' (the "RFT").
5	The Services Contract is not suitable for use in public procurement competitions relating to works or goods.
6	The Services Contract reflects the position as at May 2017. The Services Contract may be revised from time to time and Contracting Authorities are advised to ensure that they are using the most up-to-date version and follow the advice or directions of the OGP with regard to the

introduction and use of revised editions. This edition can be identified, as noted on each page, by the following reference: [ServicesContractGuidance2016/01213/10905](#)

This Guidance Note assumes a familiarity with and knowledge of the procurement process. Where information is available to assist practitioners further, this is referenced in the document. This is a generic document to assist practitioners in completing the Services Contract. This is not a guide on how to run a procurement competition. This Guidance Note does not constitute legal advice.

Defined terms in the Services Contract have the same meaning in this Guide.

INTRODUCTION

The aim in drafting the Services Contract is to provide a template that will be amended only in respect of:

- the details on the agreement page;
- Terms and Conditions (Schedule A) where indicated at clauses 4.A.6, 4.A.8, 5E, 5F, 5G, 5H, 8C, 9A 11B and 25;
- the Specifications (Schedule B);
- the Charges (Schedule C); and
- the Service Levels (Schedule D).

Schedule A, 'Terms and Conditions', is drafted to be applicable for all Services coming under the definition of "low to medium risk".

The terms set out in Schedule A are non-negotiable and not to be amended save as indicated above.

Given the modular structure of the contract, it can be used in multiple situations so as to cater for the needs of diverse Contracting Authorities.

Attention is drawn to the fact that the RFT is drafted to link with the Services Contract and it provides, as a condition of tender, that the Services Contract be used.

Cover Page: The Variable Elements for Each Contract

The cover page of the contract contains variable elements including:

- the date of contract;
- details of the contract parties;
- reference to and identification of the tender documents;
- reference to the specification and charges (details of which are to be included by the Client in Schedules B and C);
- contact details for the Client and Contractor;
- a listing of the documents contained in the contract in order of precedence;
- the Term of the contract; and
- execution by the authorised officers of the Client and the Contractor.

Contracting Authorities should follow the instructions noted on the document and then delete the instructions.

Date

The date of execution of the contract should be inserted here. This relates to the Term of the Services Contract and execution.

Note also the provisions of the RFT at paragraph 2.1.2:

“No contractual rights in relation to the Contracting Authority will exist unless and until a formal written Services Contract has been executed by or on behalf of the Contracting Authority.”

Parties

The parties to the contract must be accurately set out here. The full legal name of both the Client and the Contractor should be inserted. For example, in the case of central Government, the legal entity will be the relevant Minister and not the Department. In the case of the Contractor, the legal entity should mirror the Submission and tax clearance certificate. The legal name is not necessarily the same as the name a company trades under. If in doubt, the Client may request a Company Registration Office print out for Irish companies.

Recitals

Recitals A and B describe the tender documentation. The description of any tender documents should be clearly identified by title, date and the Official Journal of the European Union reference number. The tender documents are incorporated by reference into the contract.

Agreement Page

Clause 1 provides for a hierarchy of documents for the contract in the following order:

- i) The Agreement (cover page, recitals, execution page and Schedules A to D);
- ii) The Client’s RFT (to include any clarifications); and

iii) The Contractor's Submission (to include any clarifications).

While in some circumstances, where a bespoke solution is sought, the Contracting Authority may wish to consider providing that the Contractor's Submission may take precedence over the RFT, for the competitions envisaged by the Services Contract, the RFT takes precedence.

Clause 2 sets out the details of the Services to be provided. These will be detailed (pursuant to the provisions of the tender documentation) in Schedule B. Schedule B should be as detailed as possible for clarity and to avoid disputes post contract. The RFT linked to the Services Contract is so structured that the Client's requirements are clearly set out in one place within the RFT – Appendix 1: Requirements and Specifications. By extension the Submission should have all the Contractor's proposals relating to the specification in one place. Accordingly this information should be easily replicated into Schedule B.

Clause 3 sets out where the Charges are to be detailed (in Schedule C). For clarity, Schedule C should be as detailed as possible. The RFT linked to the Services Contract is so structured that the Client's requirements are clearly set out in one place within the RFT – Appendix 2: Pricing Schedule. By extension the Submission should have all the Contractor's payment proposals in one place. Accordingly this information should be easily replicated into Schedule C.

Clause 4 sets out contact details for each organisation. Clause 10 (Schedule A) provides that there should be regular liaison between the contacts and at Clause 13A it is agreed that *"the Parties will from time to time agree primary and alternative contact persons and details for the purposes of this Clause 13"*.

Clause 5 defines the Term of the Services Contract – a fixed Term with an option to extend the Term by agreement between the parties, subject to the Client's obligations under public procurement law. Contracting Authorities should delete the option to extend if an extension to the Term is not envisaged. It is recommended that legal advice be sought on any extension not set out in this clause.

Clauses 6-9 inclusive set out the broad principles as to how the contract is to be interpreted.

Execution

The contract comes into being on the date that it is executed for or on behalf of the Client (see paragraph 2.1.2 of the RFT). The contract should be executed by the authorised party in accordance with the legal status of that party. For example, in the case of a company this might be the person authorised by the Board of Directors; in the case of central Government, this will be the person authorised under the Ministers and Secretaries Act 1924 (Section 15(4)).

The contract should be executed in duplicate first by the Contractor and then, when returned to the Client, executed in duplicate for the Client in accordance with delegated signing authority. The date of execution by or on behalf of the Client is the date that should be inserted where indicated. The counterpart is returned to the Contractor.

In order to streamline the process and to avoid unnecessary delay, the contract may be executed by e-signature with hard copy of contracts to follow by post.

SCHEDULE A: TERMS AND CONDITIONS

1. Contractor's Obligations

Clause 1A obliges the Contractor to perform its obligations under the contract with due care, skill and diligence (with a specified obligation on the Contractor in relation to agents and Subcontractors), to ensure that the Services conform to all aspects of the Specifications and to ensure compliance with statutory requirements, industry practice, local security arrangements and applicable laws.

Clause 1B benchmarks the Contractor's obligations against the Specifications (which at Schedule B encompasses the Client's Requirements and Specifications under its RFT (Appendix 1) and the Contractor's Submission for giving effect to the Requirements and Specifications, as accepted). Schedule B should be clearly drafted to reflect the deliverables required and the manner in which these are to be provided.

In clause 1B, the drafting is fluid so as to allow the Client to provide the Contractor with further obligations that must be complied with during the Term, including:

- policies, protocols and guidelines;
- good industry practice and applicable laws;
- security arrangements; and
- ongoing directions.

Where feasible however, such details should be included in the Client Requirements and Specifications in its RFT.

Policies, protocols and guidelines can be user-specific and can deal with, variously:

- issues and constraints due to policies and standards;
- current and proposed related project activities;
- security and confidentiality;
- sensitivity to other interests;
- employment equity;
- protection of the environment;
- conservation of resources; and
- other relevant concerns for any given Client.

Clause 1C provides that the Contractor is deemed to be the prime contractor under the Services Contract and is liable for its agents and subcontractors.

Clause 1D This provision takes into account the provisions of Regulation 57 of the European Union (Award of Public Authority Contracts) Regulations 2016 (Statutory Instrument 284 of 2016) (the "Procurement Regulations"), whereby the Client reserves the right to require a Contractor to immediately replace a sub-contractor where the provisions of Regulation 57 apply. The Contractor is required to include in every contract a right to terminate a sub-contract where any of the exclusion

grounds set out in Regulation 57 apply to a subcontractor and a requirement that the sub-contractor in turn includes a provision having the same effect in any sub-contract.

Clause 1E confirms the ‘arms-length’ premise upon which the Contractor is acting (i.e. the Contractor is an independent contractor – that neither party is an employee or, is acting on behalf of the other or is the agent of the other for any purposes).

Clause 1F acknowledges that the Contractor may be dependent on the Client to facilitate the Contractor in carrying out its duties, having regard to the Contract Management provisions in clause 10 of the Services Contract.

Clause 1G, states that the Contractor agrees that information relating to, and the performance of, the contract may be passed to the OGP for analysis and reporting of spend data.

Clause 1H details the obligations of the Contractor should the Transfer of Undertakings Regulations apply, and this is referenced in the RFT.

2. Key Personnel

The Contractor’s Key Personnel should be identified in the Specifications and any specific allocated responsibilities (if any) to be inserted into Schedule B. The Contractor acknowledges that the Key Personnel are essential to the Services. There is provision for replacement personnel, with a right of veto by the Client. Contracting Authorities should ensure that only such data/information as is reasonably necessary for the competition concerned be sought for key personnel/replacement personnel and should have regard to their obligations under data protection legislation.

3. Payment

The Services Contract is designed to cater for a wide variety of procurement situations. Accordingly, provision is made to allow local arrangements as to invoicing (to include supporting documentation necessary to sanction invoices) to be carried out on a case-by-case basis. Provision is made for payment when genuinely due; the conditions set out at clause 3B are to ensure payment against delivery to a satisfactory standard.

There may be occasions where the Parties may agree that charges be paid on invoicing, with ‘issues’ settled later whether by way of set off or by way of suit for damages for breach of contract. There would be nothing to prevent waiver of the discharge terms at 3B so as to allow for this, but this should be done in writing.

Clause 3 gives protection and an immediate remedy to the Client and an obligation to act reasonably would apply.

Clause 3A provides that payment be made in the manner set out in Schedule C. Invoicing arrangements are to be agreed between the parties. Schedule C should set out the payment process, any milestone conditions, relevant deliverables where payment is contingent on these, appropriate rates, etc.

Clause 3B provides for the terms upon which payment will be made, including (3.B.1) compliance by the Contractor with the terms of the Services Contract and with the contract management procedures put in place under clause 10A of the Services Contract; and (3.B.2) a requirement that the Contractor provides a valid invoice when required (importantly, Contractor pre-printed terms and conditions are disallowed). Supporting documentation to confirm what constitutes a valid invoice is a matter for each Client as to what it needs for its own accounting procedures.

Clause 3.B.3 provides for queries relating to the invoice and/or the Services raised by the Client.

Clause 3.B.4 deals with tax clearance certificate requirements and the obligation on the Contractor to comply with all EU and domestic taxation law.

Clause 3C sets out Client's obligations under the European Communities (Late Payment in Commercial Transactions) Regulations 2012.

Clause 3D provides for a setting off of any sums due to the Client from the Contractor under the Services Contract or under any other contract that the Contractor has with the Client where agreed between the parties. The clause also deals with overpayments and the obligation to repay.

Clause 3E provides that the Charges are all-inclusive.

Clause 3F provides for retention of withholding taxes from monies due to the Contractor for Professional Services. If in doubt, the Client should check the Revenue website as to what constitutes professional services for the purposes of section 523 TCA, 1997.

4. Warranties, Representations and Undertakings

A warranty is an assurance by one party to another in respect of certain facts. Breach of a warranty gives rise to a right to recover damages but does not entitle the injured party to repudiate a contract.

Clause 4.A.1 - 4.A.5 sets out a series of warranties to be given by the Contractor in respect of its authority to enter the Services Contract (including conflict of interest checks), its understanding of obligations in respect of the Services Contract and its understanding in respect of its legislative obligations pursuant to the Services Contract.

Clause 4.A.6 For completeness, the date of the "Declaration as to Personal Circumstances of Tender" in Clause 4.A.6 should be completed before execution of the Services Contract.

Under **clause 4.A.7** the Contractor confirms that all necessary licences for use of IPR relevant to the Services have been obtained (or are attainable) and will be in place no later than the date on which the relevant IPR is used in and for the provision of the Services. The draft is fluid so as to permit reference to licences required by the Contractor, the Client or both, as necessary.

Clause 4.A.8 provides that the Contractor inspected and made the appropriate enquiries regarding the Client's premises. This provision may be deleted by the Contracting Authority and a provision inserted "Not Used", if appropriate in the circumstances.

Under **clause 4.A.9** the Contractor undertakes to maintain the insurances, as to type and level, as required under the RFT and:

- immediately advise the Contracting Authority of any material change to its insured status;
- produce proof of current premiums paid upon request; and
- produce valid certificates of insurance upon request.

Clause 4.A.10 provides that the Client is under no obligation to purchase any minimum number or value of Services.

Clause 4B imposes an obligation on the Contractor to notify the Client of any change in the statements made in Clause 4A and to comply with the Client's directions, which could include termination of the contract.

The warranties and representations are general in nature and can apply to many contract situations. Should any contract-specific warranties be required to be inserted these should be appropriate to the specific Services being provided, and be reasonable and proportionate.

Should a Contractor seek to exclude statutory rights, legal advices should be sought. There may be occasions, depending on the bespoke nature of the Specifications, where a Client can accede to such a position. Statutory protections should not be disclaimed without good reason.

5. Remedies

Clause 5A imposes a liability and indemnity obligation on the Contractor. This clause is specified to survive termination of the contract

Clause 5B deals with indirect losses and excludes liability for both Parties in this regard, save for fraud, personal injury death or the intellectual property rights indemnity set out in clause 6G. **Clause 5C** gives the Client a right to seek any excess price from the Contractor in the event that the Client has to order the Services from an alternative contractor because the Contractor fails to deliver Services of approved quality.

Clause 5D confirms that (unless expressly provided for to the contrary) all remedies to either party are cumulative and may be exercised together or separately and that using one remedy does not exclude the option to use another at the same time or later.

Clause 5E This clause is to be completed before the RFT is published. If its application is confirmed when the RFT is published, this clause sets out the Contractor's limit of liability. The Contractor's liability for breach of the intellectual property provisions is not subject to the limit on liability set out in this clause 5E. The actual limit and the formula to calculate that limit (if there is to be a limitation) is decided on a case-by-case basis. The acceptable limit will depend on the nature and value of the Services and any considerations as to security or confidentiality that may apply. By inserting a cap on liability, the Client and the Contractor share the risk, and advice on appropriate levels can be sought from the *State Claims Agency, Risk Unit, Treasury Building, Grand Canal Street, Dublin 2: Tel: (01) 238 4900*. NOTE: If no liability cap is inserted and the risk to the Contractor is open-ended, this may result either in a higher cost, to factor in the risk exposure, or to non-participation in the competition.

Advices should be sought from the State Claims Agency as to what is reasonable having regard to the relevant market. While the formula in Clause 5E is a percentage of the Charges, this may not be appropriate in every case. Guidance from the State Claims Agency can be sought.

Essentially, the placing of a liability cap is a form of risk sharing for the Client and Contractor and consequently this will impact on costs.

Tenderers generally will weigh the cost of insuring against the liability exposure for them in the Services Contract and so costings matrices will take the risk allocation into account.

In deciding on the risk allocation, Contracting Authorities should consider:

- Is a blanket cap on all liability sufficient?
- Should there be separate ceilings for different elements of potential liability? For example, if a general cap of say 120% of Charges paid is acceptable there might nonetheless be certain provisions (say security protocol for access to certain facilities) where a specified monetary cap is set in respect of liability for breach of that provision, regardless of the amount of the Charges (whether higher or lower). Where this option is under consideration, Contracting Authorities should seek legal advice.
- Should the cap reflect insurance coverage?

If appropriate, where clause 5H is used, a decision as to whether any liquidated damages deducted are set off to reduce the liability cap can be considered.

Clause 5F (if its application is confirmed when the RFT is published) deals with retention of payment in the event of unsatisfactory performance by the Contractor. If retention is required, the relevant retention percentage must be set out by the Contracting Authority in this clause 5F before publication of the RFT.

Clause 5G Contracting Authorities must choose whether to use Clause 5G or Clause 5H. If its application is confirmed when the RFT is published the effect of this clause is that, if the Contractor is late in delivering the Services (even by one day), the Client can terminate the contract and claim damages. This clause may be “Not Used” if time of delivery is not of the essence. Contractors may consider this clause to be very severe and it may add to the costs of the Services (the provision must be flagged in the RFT). See clause 5H below, the liquidated damages clause, which can be used as an alternative (less draconian) method of ensuring timely delivery of Services.

Clause 5H Contracting Authorities must choose whether to use Clause 5G or Clause 5H. If its application is confirmed when the RFT is published this clause provides that if delivery is late the Client may withhold a percentage of the payments. Where the Liquidated Damages Threshold is met or exceeded, the Client may be entitled to (a) claim any remedy available to the Client under the contract and (b) terminate the contract with immediate effect. If this clause 5H is required by the Client, the relevant retention percentages must be set out in this clause by the Contracting Authority prior to publication of the RFT, or delete the clause and insert “Not Used”.

6. Intellectual Property Rights

Clause 6 confirms that pre-existing intellectual property rights (“IPR”) remain the property of the ‘owner’ party despite being used for the Services.

The Services Contract does not envisage that software development services would be included. IPR in data, information, output (in whatever media) and reports produced for the Client become the property of the Client.

Any IPR in software newly developed by the Contractor – say for example where developed to allow the Contractor to carry out the Services – is not assigned to the Client and is reserved to the Contractor.

Some modifications to this clause may be required depending on the Services in question and whether a licence is required to be given to the Client and legal advices should be sought in this regard. Given the modular structure, modifications can be accommodated as required when completing the contract.

Depending on the circumstances it might be appropriate to allow a Contractor to retain IPR in enhancements to pre-existing IPR or to grant a Contractor a licence in newly created IPR. Appropriate legal advices should be obtained.

Before issue of the RFT, Contracting Authorities should consider the nature of the IPR that they will actually require for their purposes and address these requirements in the Requirements and Specifications. For example, does the Contracting Authority want all rights in all outputs, working papers, records and the like or merely in the final product, with confidentiality provisions covering off any sensitivity in the working papers? Or will the Contracting Authority require full ownership of all outputs regardless of the status of completion?

If some software outputs are delivered or developed for the project purposes, consideration should be given as to whether (to encourage innovation and perhaps more favourable commercial terms) a royalty-free non-exclusive licence to use contract-generated IP would suffice. Equally, to what extent would a Contracting Authority require ownership of, rather than a licence to use, enhancements, variations and modifications to the Contractor’s pre-existing IP? Depending on the degree of clarity at the date of publication of the RFT, the Contracting Authority can detail its requirements in the Requirements and Specifications before publication of the RFT or can address the precise requirements in the Requirements and Specifications at contract stage depending on the terms of the Submission accepted in due course. Advices can be sought as to what model is appropriate for a given contract.

If it is unclear as to how the IPR might best be allocated, the RFT could invite proposals which can then form part of the award process and ultimately be reflected in the final contract entered into.

Clause 6F recognises that a Contractor has a right to use ‘learned’ experience from the contract provision in its business in future.

Clause 6G makes provision for indemnity for any direct, indirect or consequential loss to the Client against any breach of third-party IPR by the Contractor in the provision of the Services. This clause

also allows the Client to request that the Contractor remedy any breach of third-party IPR and it also provides for a number of specific remedies where this option is invoked by the Client.

Clause 6H provides that on termination of the contract, the Contractor shall return all the “Materials” prepared under the contract, to the Client. This clause survives termination for whatever reason.

7. Confidentiality

Confidentiality is generally of critical importance in State contracts.

Clause 7A applies to both the Client and the Contractor, and the clauses sets out permitted disclosures of confidential information under the Services Contract.

Clause 7B imposes a general obligation on the Contractor to comply with reasonable directions of the Client with regard to confidentiality.

Where police checks are part of any security protocols and where such checks disclose information in relation to personnel engaged on a contract on which a Contracting Authority considers that it might need to act, it is imperative that legal advice be sought.

Given the provisions of the European Communities (Public Authorities' Contracts) (Review Procedures) Regulations 2010 (Statutory Instrument 130 of 2010), as amended by the European Communities (Public Authorities' Contracts) (Review Procedures) (Amendment) Regulations 2015 (Statutory Instrument 192 of 2015) (the “Remedies Regulations”) in regard to a Declaration of Ineffectiveness, as a precautionary measure, provision is made for the execution of a standalone Confidentiality Agreement duly executed, when contracting, so that in the event of a Declaration of Ineffectiveness being secured against any contract awarded, all obligations in respect of confidentiality, data protection and other security-related matters should, all things being equal, be protected and survive notwithstanding the status of the Services Contract.

A template model confidentiality agreement is appended at Appendix 7 of the Model Services RFT.

Clause 7C makes provision for police checks on personnel engaged in a contract. Where police checks disclose information on which a Contracting Authority considers that action should be taken, it is imperative that legal advices be sought.

Clause 7D states that the Client will consult with the Contractor in respect of any requests for information under the Freedom of Information Act, 2014.

Clause 7E states that the Contractor will comply with all national and European data protection laws and related guidance.

Clause 7F sets out the data processing obligations of the Contractor, as data processor, in respect of any Personal Data it processes under the Services Contract. The Contractor will only process Personal Data on and in accordance with the Client’s instructions, adopt and maintain appropriate technical, organisational and security measures for processing Personal Data for the term of the Services Contract, comply with any or all data retention policies of the Client, ensure all employees of the Contractor are aware of and comply with the Contractor’s data protection obligations, comply with

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any request from the Client to amend, transfer or delete Personal Data, notify the Client of any request from a data subject and the Contractor shall not transfer the Personal Data outside the EEA without the Client's written consent.

Clause 7G states that clause 7 will survive termination for whatever cause (expiry, completion, termination for breaches etc.). As a general position, the Confidentiality Agreement should not be limited in time.

8. Force Majeure

Clause 8A defines Force Majeure Events (strikes and labour disputes are specifically noted not to be Force Majeure Events).

Clause 8B makes provision for what happens in the event of a Force Majeure Event. Each party may rely on events outside of its control to excuse a failure or delay in performance of its obligations under the Services Contract provided that they have done all necessary to alleviate the impact of the Force Majeure Event and they must resume the Services Contract obligations as soon as is reasonably possible.

Clause 8C Before issuing the RFT, the Contracting Authority should specify for how long the Force Majeure Event may continue before either party can exercise their option to terminate the Services Contract, on fourteen (14) days notice. This time limit should be inserted in clause 8C. This should be considered in conjunction with clause 9A.

Clause 8D makes it clear that the Client is relieved from any obligation to make payments under the Services Contract, save to the extent accrued sums due and owing remain payable during a period of a Force Majeure Event.

9. Termination

Clause 9A is a without fault termination provision which allows termination of the Services Contract on notice. Before publication of the RFT the Contracting Authority must specify the notice periods required (such notice should be reasonable) and, as the lead in time to termination for convenience may impact on costings, these details must be inserted into clause 9A. In the event of such termination neither party is entitled to compensation.

Clause 9.B.1 provides either party with the right to terminate for serious breach of contract or a series of breaches of contract where either the party in breach cannot remedy the breach(es) or has not remedied the breach(es). The primary obligation of the Client is to make payment in accordance with the Services Contract terms.

Clause 9.B.2 gives the Parties the right to terminate on certain specified events including the Contractor becoming insolvent or bankrupt.

Clause 9C gives the Client the right to terminate in circumstances where during the term of the Services Contract any of the excluding circumstances set out in Regulation 57 of the Procurement Regulations apply to the Contractor.

Clause 9D covers antecedent and accrued rights. Where costs have been incurred for the contract purposes these are to be taken into account on termination. Where upfront costs are likely these should have been identified in the tender pricing and the invoicing arrangements. If for the purposes of any particular contract a Contracting Authority will require specific contract provisions to apply, say to address upfront costs and consequences for termination, these can be included in Schedule C (Charges).

Clause 9E provides for the return of confidential information on termination.

Clause 9F requires that on termination or prior to the expiry of the Term, the Contractor furnishes anonymised information relating to the terms and conditions of the employment of all persons involved in the supply of the Services, if requested by the Contractor. Clause 9F also requires that the Contractor agree to allow the Contracting Authority to release such anonymised information to any third-party tenderer. As this relates to obligations that may arise for an incoming services provider under the Acquired Rights Directive/Transfer of Undertaking Regulations, Contracting Authorities should note that this is a very complex area of law and legal advice should be sought before issuing any information to third-party tenderers.

10. Contract Management

Clause 10A is a general requirement for contact persons to liaise in respect of the performance of the Services Contract. The term is drafted in fluid language to allow the Client to have its reporting protocols and contract management requirements addressed. Discharge of Charges is subject to any contract management requirements (which could include timelines for deliverables, progress stage reports or similar) being met.

Clause 10B confirms that the Contractor will advise the Client's contact of any matter that might impact on the performance of the Services Contract, including delivery times and that the Contractor will comply with the reasonable directions of the Client.

Clause 10C allows a right of inspection (subject to notice) to the Client of the Contractor's premises, lands, records and facilities related to the provision of the Services. In certain sectors, compliance with the obligations under employment protection law or with certain social and ethical requirements in the Specifications may be a core feature of contract compliance for the Client.

11. Disputes

Clause 11 sets out the Dispute resolution to be adopted by the parties in the event of a dispute arising during the Term of the Services Contract. The dispute process (**clauses 11B - 11F**) is for the parties to escalate the Dispute to appropriate levels within the parties respective organisations

before referencing the dispute to a mediator, if the parties so agree. The parties shall share the costs of the mediator equally, whilst each party shall discharge their own witness or expert expenses.

Clause 11G states that the obligations of the parties shall not cease or be delayed arising from the reference of a dispute to mediation.

12. Governing Law, Choice of Jurisdiction and Execution

Clause 12A provides that the Services Contract is to be governed by Irish law and that the Irish courts have exclusive jurisdiction.

Clause 12B provides for an obligation to execute the Services Contract in duplicate and contains a confirmation that the persons executing the contract are duly authorised officers.

13. Notices

Clause 13 provides for the manner in which notices and written communications in respect of the Services Contract are to be made.

The registered offices of a company can be used as the address where a notice must be served (this simplifies a checking procedure for the Client in that they can simply check the registered office with the Companies Registration Office). If there is recent history of communication between the parties, any such notice can also be emailed, or posted (registered post) to the person nominated as the Contractor contact at the most recent email address or postal address in use between the parties, notifying them that a notice has been served on the registered offices.

14. Assignment and Subcontract

This clause prevents either party from assigning or subcontracting any part of the Services Contract without the written consent of the other party. Any public procurement law implications should be considered (in accordance with legal advice) before consenting to any assignment.

15. Entire Agreement

This clause confirms that all the terms of the agreement between the parties are in the Services Contract. It seeks to exclude an argument that there are oral terms 'agreed' but not included in the written contract. It also excludes any previous exchange of correspondence not specifically incorporated (whether physically or by reference) into the Services Contract as signed.

16. Severability

This clause ensures, as far as possible, that the Services Contract will not become void in its entirety if any provision in the Services Contract is found to be invalid, illegal or unenforceable for any reason.

17. Waiver

This clause is drafted to provide for a situation where a right or obligation under the Services Contract is waived, for example, the Client decides to agree to accept Services which are in some way below specification (perhaps at a lower price). In agreeing to such a waiver the Client must take account of its obligations under public procurement law. This acceptance needs to be without prejudice to the contractual remedies available under the Services contract and the clause here provides that such acceptance is not a waiver of rights under the Services Contract into the future.

18. Non-exclusivity

This clause allows the Client to purchase Services from another Contractor during the currency of the Services Contract should that be necessary.

19. Media

This clause restricts the Contractor from making public statements, advertising or disclosing anything about the Services Contract without the prior written consent of the Client. This ensures that the Client can 'manage' publicity appropriately.

20. Conflicts, Registrable Interests and Corrupt Gifts

Clause 20A contains a confirmation from the Contractor that it has carried out a conflict of interest check and that there are no such conflicts. An ongoing obligation to report any such conflicts is imposed on the Contractor for the Term of the Services Contract.

Clause 20B sets out an obligation on the Contractor to disclose registrable interests and confirmation that the Contractor will not offer or agree to give gifts to public servants or civil servants to induce or reward them in respect of actions or forbearance from action in relation to this or any public contract.

Clause 20C makes reference to the obligations under the Prevention of Corruption Acts 1889 to 2010 and gives the Contractor the right to terminate the Services Contract for breaches of Clause 20C and to recoup any losses arising from the cancellation.

The Contractor is obliged to comply with directions of the Client.

21. Inspection and Access to Premises

Clause 21A states that the Client's premises are available to the Contractor for the sole purpose of performing its obligations under the Services Contract. The Contractor is granted a non-exclusive licence and agrees to vacate the premises on termination of the Services Contract.

Clause 21B states that the Contractor shall permit Client access to its premises in accordance with the Services Contract.

22. Equipment

The clause applies when the Contractor provides any of its own equipment in the provision of the Services. It deals with the Contractor's obligations relating to use, storage, removal of its Equipment in the provision of the Services.

23. Non Solicitation

Both parties agree that for a period of 12 months after the Term, neither party shall engage the employees of the other (save for publicly advertised posts).

24. Change Control Procedure

Clause 24 outlines the procedures to be adopted if there is to be a "change" to the Services Contract. Any such amendments are subject to the Client's obligations at law. No costs will be incurred with regard to any proposed "change" to improve Services without the written consent of the Client.

25. Additional Conditions

Clause 25 is designed to allow the Contracting Authority to take account of project/sector specific circumstances. If the option to apply clause 25 is taken by the Contracting Authority, then this should be included in the form of contract at Appendix 6 to the RFT, **before** publication of the RFT by the Contracting Authority. The inclusion of this clause could impact on pricing.

SCHEDULE B: SERVICES – THE SPECIFICATIONS

This Schedule should include the Requirements and Specifications from the RFT as reflected in the Submission and accepted by the Client, including any operational policies, guidelines and protocols. It should be as detailed as possible for clarity and to avoid disputes post Services Contract. The RFT linked to the Services Contract is so structured that the Client's requirements are clearly set out in one place within the RFT – in Appendix 1: Requirements and Specifications. Thus by extension the Submission should have all the Contractor's proposals relating to the Specifications in one place. Accordingly this information should be easily replicated into Schedule B.

Where the RFT and/or Submission include options to be accepted and decided upon by the Client, the final accepted deliverables and manner in which these are to be provided should be clearly set out.

Details to be set out could include:

- Services deliverables and quality standards;
- Security;
- Sectoral or industry requirements (for example, health & safety) ;
- Licences;
- Reporting obligations, contract management;
- Milestones;
- Quality assurance;
- Locations;
- Key personnel and their role; and
- Key assumptions. (These may include Client obligations/dependencies. As these may not be clear at RFT date, this can be completed at contract stage.)

SCHEDULE C: CHARGES

This Schedule should be as detailed as possible. The Services RFT linked to the Services Contract is so structured that the Client's requirements are clearly set out in one place within the RFT – in Appendix 2: Pricing Schedule. By extension, the Submission should have all the Contractor's payment proposals in one place. Accordingly this information should be easily replicated into Schedule C.

This Schedule should also set out the payment process, any milestone conditions, relevant deliverables where payment is contingent on these, appropriate rates, etc.

Where the RFT and/or the Submission include options to be accepted and decided upon by the Client which impact on the pricing model finally applying, the final accepted pricing structure should be clearly set out.

SCHEDULE D: SERVICE LEVELS

To be completed at RFT stage by the Contracting Authority, if required, or when completing the Services Contract.